



Long-term Care in Tennessee: A Survey of Registered Voters Age 35+

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**Data Collected by Alan Newman Research
Report Prepared by Joanne Binette**

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AARP is a nonprofit, nonpartisan membership organization that helps people 50+ have independence, choice and control in ways that are beneficial and affordable to them and society as a whole. We produce *AARP The Magazine*, published bimonthly; *AARP Bulletin*, our monthly newspaper; *AARP Segunda Juventud*, our bimonthly magazine in Spanish and English; *NRTA Live & Learn*, our quarterly newsletter for 50+ educators; and our website, www.aarp.org. AARP Foundation is an affiliated charity that provides security, protection, and empowerment to older persons in need with support from thousands of volunteers, donors, and sponsors. We have staffed offices in all 50 states, the District of Columbia, Puerto Rico, and the U.S. Virgin Islands.

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Background

The lack of affordable, quality long-term care options in the home and community is a major issue in Tennessee. By any number of measures, Tennessee lags far behind all other states in offering older and disabled citizens a chance to receive long-term care in the home and community, rather than in nursing homes, which are often more costly.

With the support of citizens and organizations across the state, including AARP, state government has begun focusing on developing a more balanced approach to long-term care. Legislation passed in 2005 calls for changes in policy to ensure that needed services, such as adult day care, in-home respite care, and care in assisted living facilities, are accessible and affordable to individuals and their families. The legislation also calls for consolidating the state's long-term care budget to allow money previously used only for nursing home care to be available for home and community-based services as well. While administrative implementation of some long-term care reforms has begun, several key policy decisions remain pending.

Despite the fact that much of the current policy focus is on publicly funded services for those with limited incomes, comprehensive long-term care reform will impact almost every Tennessee family. When public assistance programs such as Medicaid begin to more fully cover services outside of nursing homes, families who can afford to pay for long-term care – as well as those who cannot – will finally gain access to needed services. Likewise, states which have enacted such reforms and have focused on helping people stay independent are saving millions of taxpayer dollars by reducing expenditures on more costly institutional care. Because long-term care is such a large part of Tennessee's budget (over \$1 billion this year), and our older population is growing so rapidly, timely and comprehensive reform is needed to avert a looming long-term care budget crisis.

AARP commissioned a survey of 800 Tennessee registered voters age 35 and older to gauge their attitudes and opinions on the issue of long-term care. This study was a random digit dial telephone survey, conducted between October 25 and November 7, 2005. The survey specifically explored Tennessee voters' preferences and concerns about where to receive long-term care services and their confidence in being able to afford long-term care. The survey further examined voters' support for redirecting public funds to help people stay at home as long as possible, and the likelihood of voting for state candidates supporting this issue.

Highlights

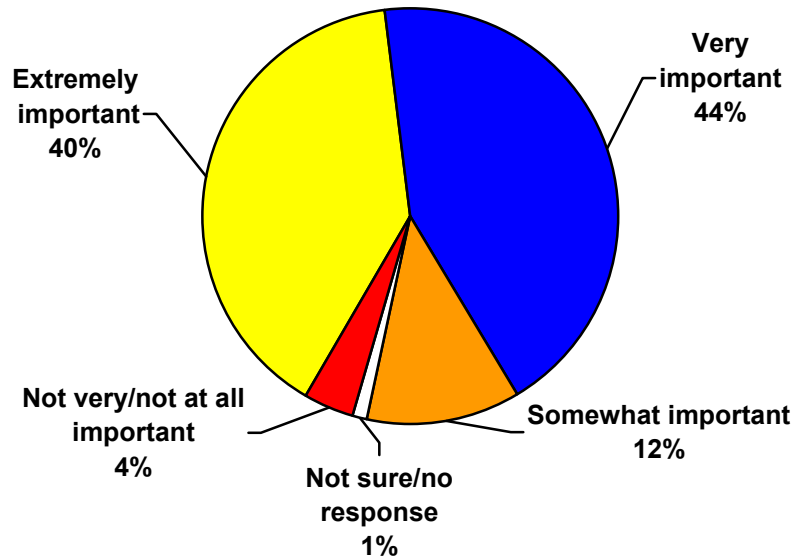
- Half of Tennessee voters age 35 and older say they are likely to need long-term care services for themselves or their family members in the next five years. Over half of these voters are worried about being able to receive long-term care services in the setting of their choice.
- Almost all Tennessee voters believe it is important to have long-term care services that would enable them or their family members to stay at home as long as possible when care is needed.
- More than three-quarters of Tennessee voters want to receive long-term care services at home from a nurse or personal care aide when care is needed and their family members or friends cannot provide this care. Very few (5%) would prefer to receive care in a nursing home.
- Almost eight in ten Tennessee voters support AARP advocating for funds now used only for nursing homes to also be available for long-term care services that help people stay at home.
- Nearly seven in ten Tennessee voters say they would be more likely to vote for a candidate for State Governor or for State Legislature who supports allowing funds now used only for nursing homes to also be available for long-term care services that help people stay at home.

Findings

Nearly all Tennessee voters believe it is important to have long-term care services that would enable them or their family members to stay at home as long as possible when long-term care was needed.

More than four in five Tennessee voters age 35 and older say that it is extremely or very important to have long-term care services that would enable themselves or their family members to stay at home as long as possible when long-term care is needed. Another 12 percent believe it is somewhat important.

Importance of Having Long-term Care Services That Would Enable Tennesseans or Their Families to Stay at Home as Long as Possible*
(N = 800)

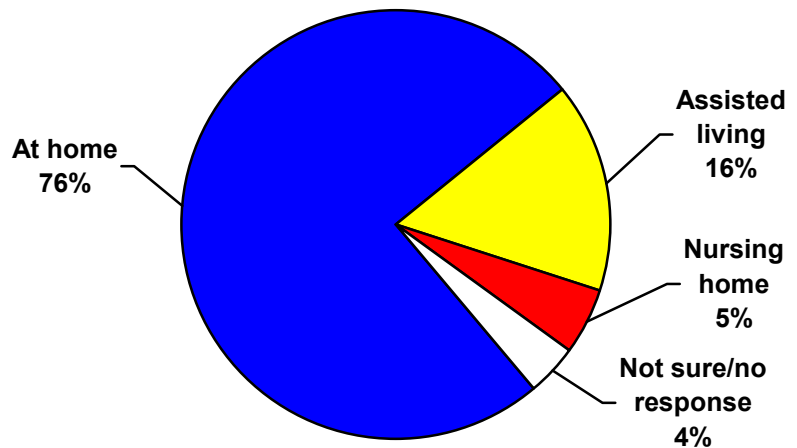


*Percentages may not add up to 100 due to rounding.

Tennessee voters overwhelmingly would prefer to receive long-term care in their own homes while very few would choose to receive care in a nursing home.

Over three-quarters of Tennessee registered voters age 35 and older want to receive long-term care services in their own homes from a nurse or personal aide when long-term care is needed and their family members or friends cannot provide this care. Notably, one in six would prefer to receive care in a residential setting such as an assisted living facility. Few would prefer to receive care in a nursing home.

Preferred Long-term Care Option*
(N = 800)



*Percentages may not add up to 100 due to rounding.

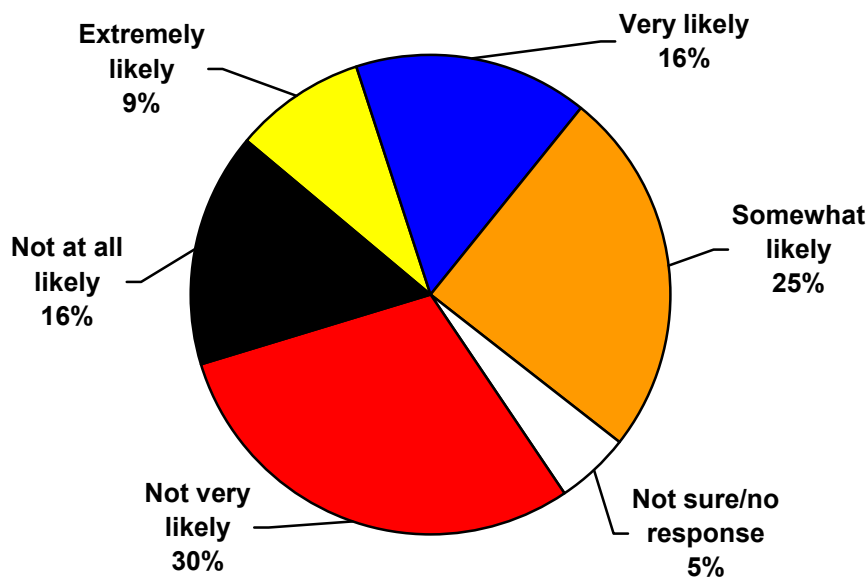
About four in ten Tennessee voters say they or a family member needed long-term care services within the last five years.

Almost four in ten (38%) Tennessee voters age 35 and older or members of their families needed long-term care services within the past five years.

Half of Tennessee voters say they or a family member are likely to need long-term care services in the next five years.

A quarter of Tennessee voters age 35 and older say they or a family member are extremely or very likely to need long-term care services in the next five years while another quarter say they are somewhat likely.

Likelihood of Needing Long-term Care Services in the Next Five Years*
(N = 800)



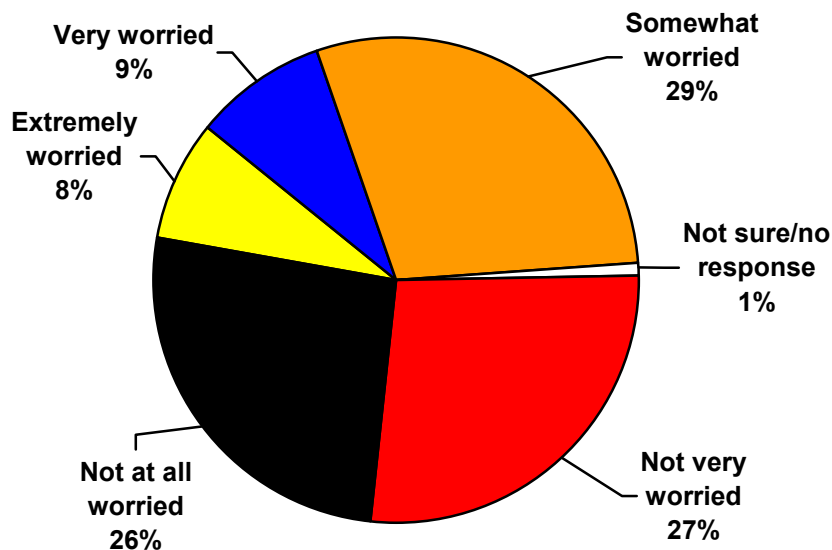
*Percentages may not add up to 100 due to rounding.

Nearly half of Tennessee voters are worried about being able to receive long-term care services in the setting of their choice.

Almost half of Tennessee voters age 35 and older are extremely, very or somewhat worried about being able to receive long-term care services for themselves or their family members in the setting of their choice. Only about a quarter are either not very or not at all worried about where they receive long-term care.

Experience with long-term care services and the likelihood of needing these services in the next five years are both factors that affect Tennessee voters' concern about being able to receive long-term care services in the setting of their choice. Tennessee voters, who report that they or a family member needed long-term care services in the past five years, are much more likely to be worried about receiving future long-term care services in the setting of their choice, compared to voters who have not needed long-term care in the past five years (56% versus 40%). Similarly, voters, who indicate they or a family member are likely to need long-term care in the next five years, are much more worried about being able to receive long-term care in the setting of their choice, compared to voters who say they are not likely to need these services in the next five years (57% versus 36%).

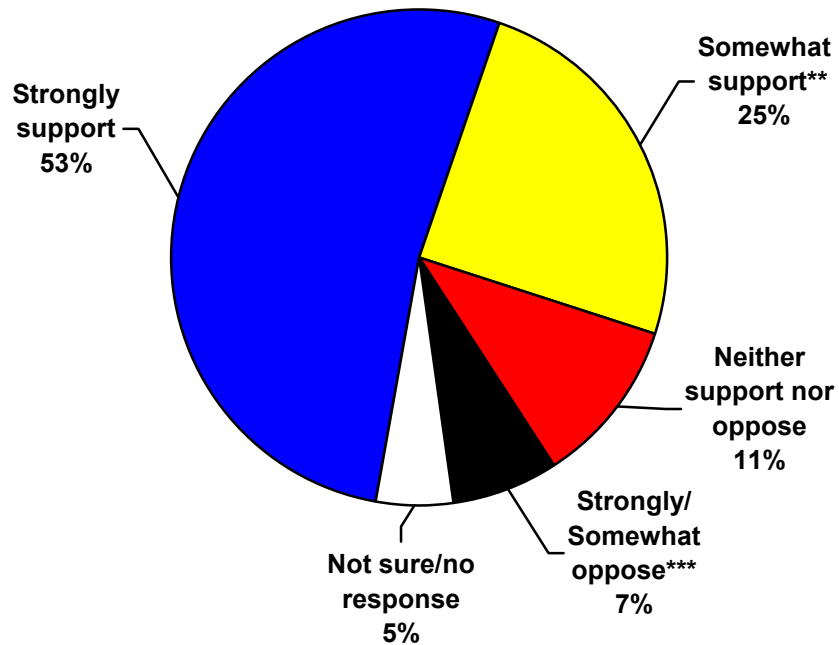
**Concern About Being Able to Receive Long-term Care Services in the Setting of Their Choice
(N = 800)**



Nearly eight in ten Tennessee voters support AARP advocating for funds now used only for nursing homes to also be available for long-term care services that help people stay at home.

About eight in ten Tennessee voters age 35 and older strongly or somewhat support AARP Tennessee advocating for allowing funds that are now only used for nursing homes to also be used for long-term care services that allow people to stay in their own homes or communities. Only seven percent oppose these advocacy efforts.

**Support for Advocating for Nursing Home Funds to be Used for Long-term Care Services that Help People Stay in Their Own Homes*
(N = 800)**

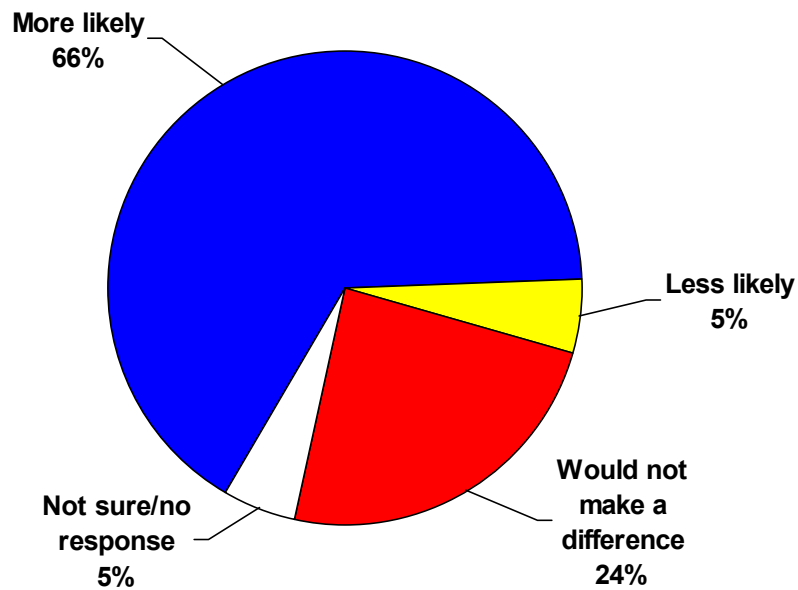


*Percentages may not add up to 100 due to rounding.
**Includes one percent "support unspecified."
***Includes .3 percent "oppose unspecified."

Two-thirds of Tennessee voters say they would be more likely to vote for a candidate for Governor who supports allowing funds now used only for nursing homes to also be available for long-term care services that help people stay at home.

Two in three Tennessee voters age 35 and older say they would be more likely to vote for a candidate for Governor who supports allowing funds that are now only used for nursing homes to also be used for long-term care services that allow people to stay in their own homes or communities. Only five percent say they would be less likely to vote for a candidate who supports this action.

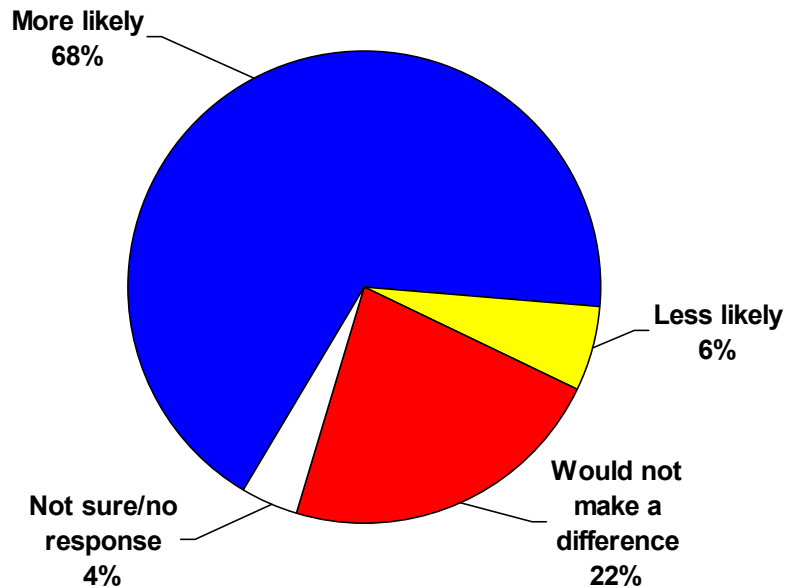
Likelihood of Voting for a Candidate for Governor Who Supports Allowing Nursing Home Funds to be Used for Long-term Care Services That Help People Stay in Own Home
(N = 800)



Nearly seven in ten Tennessee voters say they would be more likely to vote for a candidate for State Legislature who supports allowing funds now used only for nursing homes to also be available for long-term care services that help people stay at home.

Almost seven in ten Tennessee voters age 35 and older say they would be more likely to vote for a candidate for State Legislature who supports allowing funds that are now only used for nursing homes to also be used for long-term care services that allow people to stay in their own homes or communities. Only six percent say they would be less likely to vote for a candidate who supported this action.

**Likelihood of Voting for a Candidate for State Legislature Who Supports Allowing Nursing Home Funds to be Used for Long-term Care Services That Help People Stay in Own Home
(N = 800)**

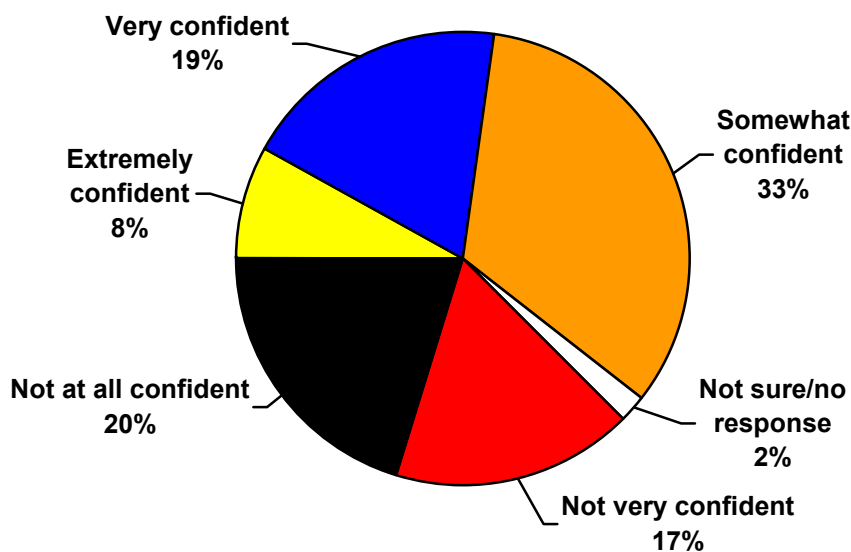


Nearly four in ten Tennessee voters are *not* confident that they will be able to afford long-term care services for themselves or their family.

Currently, in Tennessee the cost of long-term care services can vary greatly depending on a person's needs. For example, in Tennessee, two hours of daily care in the home costs about \$11,000 a year. Care in a nursing home costs about \$60,000 a year.¹ Respondents were asked how confident they are about being able to afford long-term care services for themselves or for their family. Almost four in ten Tennessee voters age 35 and older say they are not very or not at all confident about being able to afford long-term care services for themselves or their family members. A third of Tennessee voters are only somewhat confident about being able to afford long-term care. Only eight percent say they are extremely confident, and less than one in five say they are very confident.

The likelihood of needing long-term care services in the next five years is a factor that influences Tennessee voters' confidence about being able to afford long-term care services for themselves or their family members. Many more Tennessee voters, who say they or a family member are likely to need long-term care in the next five years, report that they are not very or not at all confident about being able to afford long-term care services for themselves or their family members, compared to voters who say they are not likely to need these services in the next five years (42% versus 33%).

Confidence About Being Able to Afford Long-term Care Services for Themselves or Their Family Members* (N = 800)



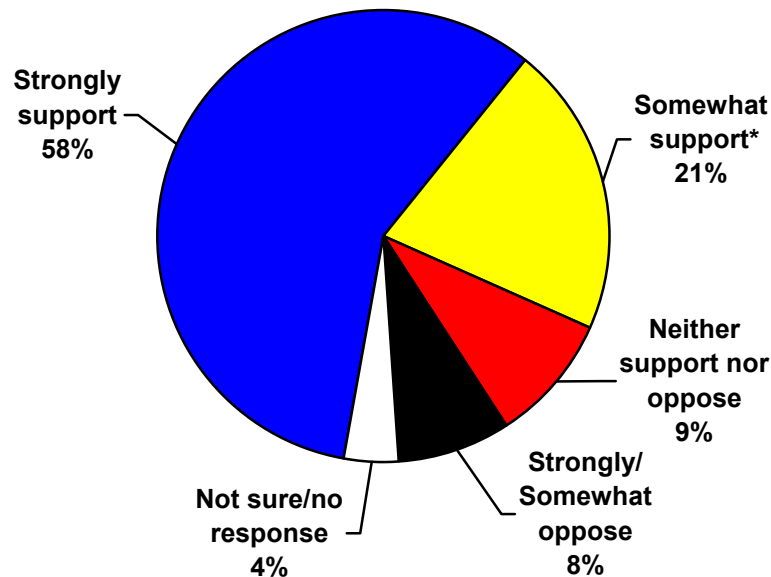
*Percentages may not add up to 100 due to rounding.

¹ Metlife Mature Market Institute (September, 2004). *The Metlife Market Survey of Nursing Home and Home Care Costs*. Retrieved April 28, 2005, from Metlife Web site: <http://www.metlife.com/WPSAssets/51768985701096047148V1F2004%20NH%20and%20HC%20Market%20Survey.pdf>

About eight in ten Tennessee voters support increasing funds for services that will help people stay in their own homes and communities longer.

Tennessee allocates more than 95% of its long-term care funds on nursing homes rather than on long-term care services that allow people to stay in their own homes and communities. In fact, Tennessee is last among the 50 states in offering choices other than nursing home care.² Almost eight in ten Tennessee voters age 35 and older strongly or somewhat support increasing funds for services that help people stay in their own homes and communities longer. Fewer than one in ten oppose this action.

**Support for Increasing Funds That Help People Stay in Their Homes Longer
(N = 800)**



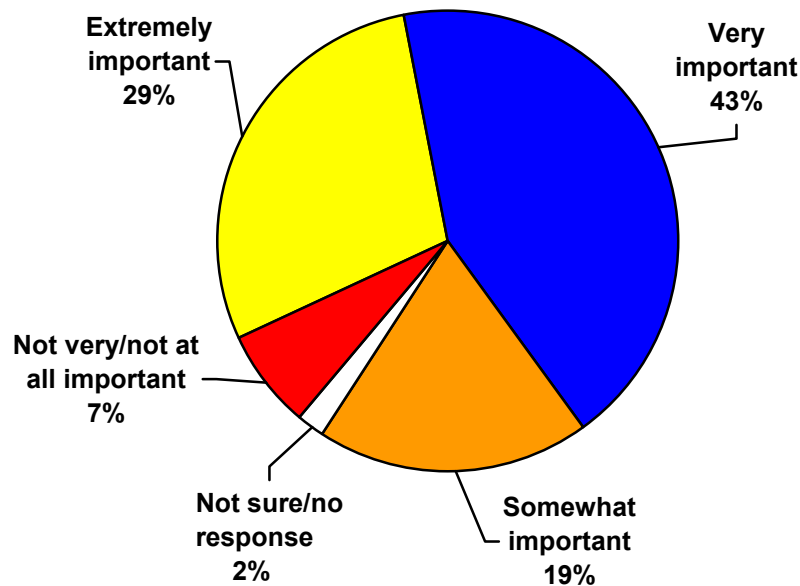
*Includes one percent "support unspecified."

² HCBS Clearinghouse for the Community Living Exchange Collaborative, Distribution of Medicaid Long-Term Care Expenditures for A/D Services - Institutional vs. Community-Based Services, FY 2004 (p. 3): <http://www.hcbs.org/files/71/3543/FY2004InstComm.pdf>

Over nine in ten Tennessee voters believe it is important to be able to get reliable information and help applying for all types of long-term care services from a neutral source.

More than seven in ten Tennessee voters age 35 and older say that it is extremely or very important to be able to get reliable information and help applying for all types of long-term care services, both government and private, from a knowledgeable source that is not trying to promote its own services. Another one in five believes this is somewhat important.

**Importance of Having Reliable Information and Help Applying for All Types of Long-term Care Services
(N = 800)**



Conclusions

Long-term care is an issue that impacts many Tennesseans and is one they are very concerned about. Nearly four in ten Tennessee voters and their family members needed long-term care within the *last* five years and half indicate that they or their family members will need some type of long-term care within the *next* five years. Tennesseans want to be able to stay in their own homes as they age, having care provided by a paid professional when long-term care is needed. Nearly all believe it is important to have long-term care services that will enable themselves or their family members to stay at home as long as possible.

Almost half are worried about being able to receive long-term care services in the setting of their choice. Further, almost four in ten are not confident that they can afford long-term care services for themselves or their family members, and another third are only somewhat confident. Closely related to the concerns of choice and affordability of long-term care services is the desire of Tennessee voters to have a reliable source of information on these services. More than nine in ten believe it is important to be able to get reliable information about all types of long-term care services as well as help in applying for these services from a neutral source.

Tennessee voters' desire to stay at home as they age is further reflected in their support for advocacy in this area. Almost eight in ten support AARP Tennessee advocating for allowing funds now used only for nursing homes to be used for long-term care services that help people stay in their own home.

The desire to stay at home as they age would likely influence Tennesseans' voting behavior. Almost seven in ten say they would be more likely to vote for a candidate for State Governor or for State Legislature who supports allowing funds now used only for nursing homes to be available for other long-term care services that help people stay at home.

Tennessee voters age 35+ want to make choices about how and where they receive long-term care services. They definitely want to stay at home as long as possible in the event that long-term care is needed. Given Tennesseans' strong preference to stay independent as they age, the state should work towards ensuring that residents have more options for long-term care services other than institutional care; reliable neutral sources of information about and help applying and arranging for these services; and available funds for long-term care services that will allow people to stay at home as long as possible.

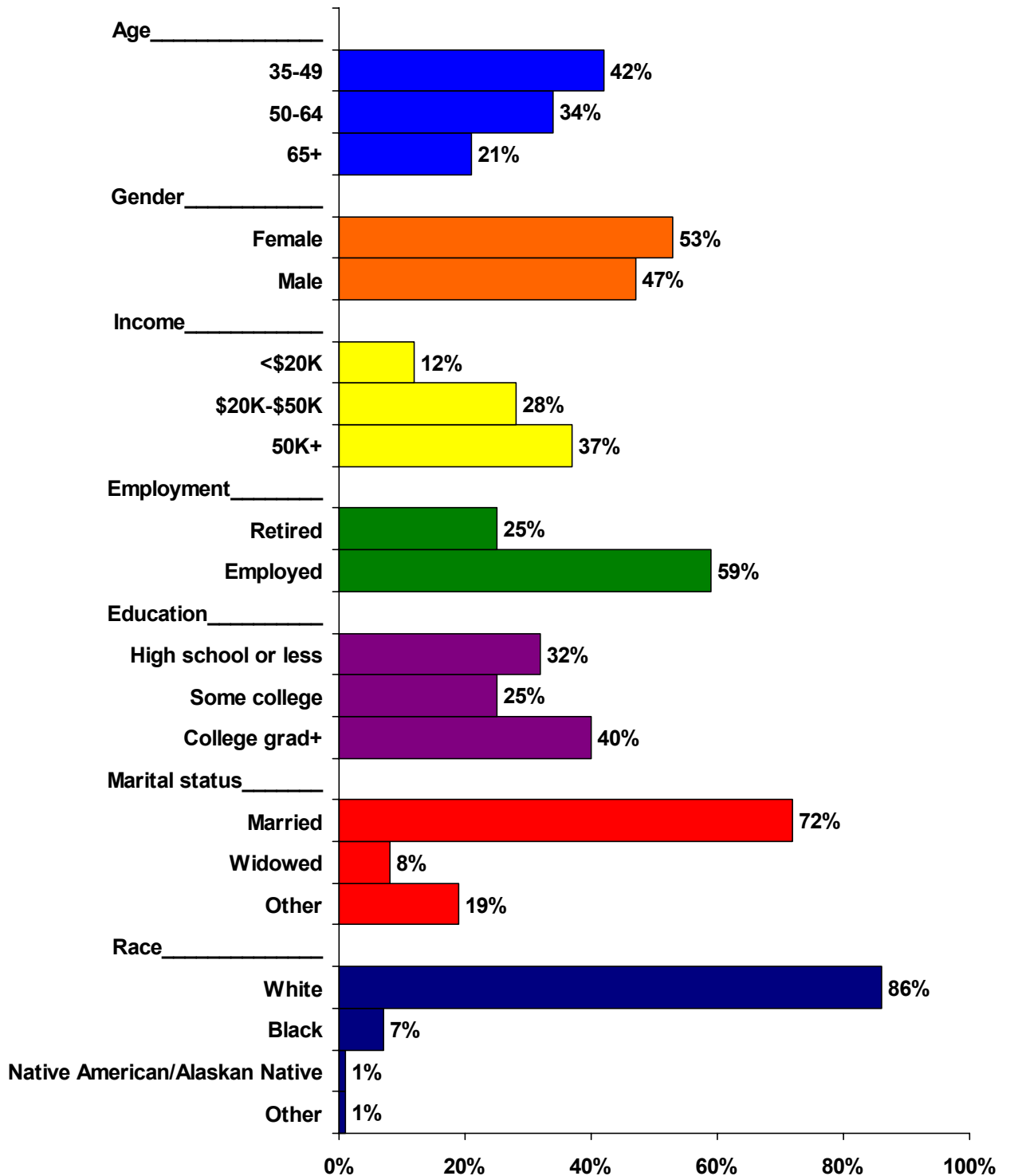
Methodology

AARP commissioned Alan Newman Research to conduct a random digit dial (RDD) telephone survey of registered voters age 35 and older in Tennessee. The survey was conducted between October 25 and November 7, 2005,³ and total of 800 interviews were completed. A sample of this size has a sampling error of plus or minus 3.5 percent. Survey responses were weighted to reflect the actual distribution of age and gender for the population of registered voters' age 35+ in Tennessee as found in the 2000 Current Population Survey Voter Supplement.⁴ Weighted responses to all survey questions are in the attached annotated questionnaire.

³ The response rate is 15 percent and the cooperation rate is 19 percent. The response rate is Response Rate 3 and the cooperation rate is Cooperation Rate 3 (AAPOR, 2004).

⁴ Weight values ranged from a low of 0.48 to a maximum of 1.80. The average weight value was 0.96.

Demographic Profile of Survey Respondents (N = 800)



- Thirty percent of respondents are AARP members.
- Nearly nine in ten voted in the last ten years always (65%) or most of the time (22%).

Annotated Questionnaire

2005 AARP Tennessee Long-Term Care Survey of Registered Voters Age 35+

Weighted N = 800; Sampling Error = 3.5%; Response Rate = 15%
(Percentages may not total 100% due to rounding.)

INTRODUCTION/SCREENER

Introduction

Hello, this is _____ from Alan Newman Research, a national independent research firm. We have been asked by AARP to call residents of Tennessee to ask their opinions about some important issues facing the state. To make our study more representative of those living throughout Tennessee, I need to speak with the youngest male who is at home right now and is at least 35 years old. May I speak to him?

[INTERVIEWERS -- IF NECESSARY USE ANY OF THE FOLLOWING:

My name is _____.

I'm calling from Alan Newman Research, a national opinion research firm located in Richmond, Virginia.

The interview will take no more than 10 minutes of your time.

Let me assure you, this is NOT a sales call and you will NOT be asked to buy anything either now or later. We are NOT telemarketers.

No one from AARP will contact you as a result of this research.

We are only calling a small percentage of people throughout the state and so your opinions are truly very valuable.

We would really like to include your opinions on these important issues facing Tennessee residents.

I assure you that all of your answers will remain completely confidential.]

- 1) Person on phone is youngest male
- 2) Other person is youngest male and is coming to phone
- 3) Youngest male never available
- 4) Youngest male not available right now
- 5) DON'T KNOW / NOT SURE
- 6) REFUSED

Respondent Selection

S1. RECORD GENDER OF PERSON WHO ANSWERED PHONE:

- 1) Male
- 2) Female

S2. [IF INTRODUCTION = 1, SKIP TO S4; IF INTRODUCTION = 2, SKIP TO S3; IF INTRODUCTION = 6, TERMINATE AS REFUSAL] Then may I speak to the oldest female who is at home right now and is at least 35 years old?

- 1) Person on phone is oldest female →[SKIP TO S4]
- 2) Other person is oldest female and is coming to the phone →[SKIP TO S3]
- 3) Oldest female never available →[TERMINATE AS SCREENED OUT]
- 4) Oldest female is not available right now → [ARRANGE CALLBACK]
- 5) DON'T KNOW / NOT SURE →[ARRANGE CALLBACK]
- 6) REFUSED →[TERMINATE AS REFUSAL]

S3. Hello, this is _____ from Alan Newman Research, a national independent research firm. We have been asked by AARP to call residents of Tennessee to ask their opinions about some important issues facing the state. To make our study more representative of those living throughout Tennessee, I need to speak with the [SELECT APPROPRIATE REFERENCE BASED ON SKIP PATTERN: “youngest male” OR “oldest female”] who is at home right now and is at least 35 years old. Are you [SELECT APPROPRIATE REFERENCE BASED ON SKIP PATTERN: “him” OR “her”]? [INTERVIEWERS: IF MALE IS ON PHONE AND IS OVER 35 AND IS THE ONLY MALE AT HOME AT THIS VERY MOMENT, EXPLAIN THAT THEY ARE AUTOMATICALLY THE YOUNGEST MALE WHO IS AT HOME RIGHT NOW, REGARDLESS OF THE AGE OF OTHER MALES WHO LIVE IN THE HOUSEHOLD.]

- 1) Person on phone is youngest male/oldest female
- 2) Other person is youngest male/oldest female and is coming to the phone →[SKIP TO S3]
- 3) Youngest male never available → [SKIP TO S2]
- 4) Oldest female never available → [TERMINATE AS SCREENED OUT]
- 5) Youngest male not available right now → [SKIP TO S2]
- 6) Oldest female is not available right now → [ARRANGE CALLBACK]
- 7) DON'T KNOW / NOT SURE →[ARRANGE CALLBACK]
- 8) REFUSED →[TERMINATE AS REFUSAL]

S4. In order to save time and ensure I only ask you questions relevant to someone in your age group, could you tell me whether you are aged 50 or older, or are you under 50?

- 1) Age 50 or older
- 2) Under 50
- 3) DON'T KNOW / NOT SURE
- 4) REFUSED

S5. And are you registered to vote in Tennessee?

- 1) Yes
- 2) No →[TERMINATE AS SCREENED OUT]
- 3) DON'T KNOW / NOT SURE →[TERMINATE AS SCREENED OUT]
- 4) REFUSED →[TERMINATE AS SCREENED OUT]

Main Questionnaire

1) One of the things we are going to discuss during this interview is long-term care. Long-term care refers to services provided over an extended period of time at home, in a community setting, in an assisted living facility, or in a nursing home. People of all ages who are frail, ill, or disabled, and who need assistance with regular daily activities, such as help with bathing, dressing, preparing meals or eating, may receive long-term care services.

If you or any member of your family needed long-term care services that family and friends were not able to provide, which care option would you prefer? Would you prefer to...(READ AND ROTATE CHOICES A-C)

	<u>%</u>
Have care provided at home by a nurse or a personal care aide	76
Have care provided in a residential facility, such as assisted living, where housing, food, and personal care such as help with bathing and dressing are provided for residents	16
Have care provided in a nursing home	5
NOT SURE/DON'T KNOW (VOLUNTEERED)	4
REFUSED (VOLUNTEERED)	<.5

2) People sometimes worry about whether they or their family members will be able to receive long-term care services in the setting of their choice. How worried are you about it? Would you say you are....

	<u>%</u>
Extremely worried	8
Very worried	9
Somewhat worried	29
Not very worried	27
Not at all worried	26
NOT SURE/DON'T KNOW (VOLUNTEERED)	1
REFUSED (VOLUNTEERED)	<.5

3) Currently, in Tennessee the cost of long-term care services can vary greatly depending on your needs. For example, two hours of daily care in the home costs about \$11,000 a year. Care in a nursing home costs about \$60,000 a year. How confident are you about being able to afford long-term care services for you or your family? Would you say you are...

	<u>%</u>
Extremely confident	8
Very confident	19
Somewhat confident	33
Not very confident	17
Not at all confident	20
NOT SURE/DON'T KNOW (VOLUNTEERED)	2
REFUSED (VOLUNTEERED)	<.5

4) If you or any member of your family needed long-term care services, how important would it be to have services that would help you or your family members to stay at home as long as possible? Would you say it is....

	<u>%</u>
Extremely important	40
Very important	44
Somewhat important	12
Not very important	3
Not at all important	1
NOT SURE/DON'T KNOW (VOLUNTEERED)	1
REFUSED (VOLUNTEERED)	<.5

5) How important is it to you to be able to get reliable unbiased information and help applying and arranging for all types of long-term care services, both government and private? Would you say it is....

	<u>%</u>
Extremely important	29
Very important	43
Somewhat important	19
Not very important	3
Not at all important	3
NOT SURE/DON'T KNOW (VOLUNTEERED)	2
REFUSED (VOLUNTEERED)	<.5

6) In the past five years, have you or a member of your family, “that is your spouse, parents, siblings, or grandparents,” used long-term care either at home, in a residential setting, or a nursing home?

	<u>%</u>
Yes	38
No	61
NOT SURE/DON'T KNOW (VOLUNTEERED)	1
REFUSED (VOLUNTEERED)	0

7) How likely is it that you or a family member may need long-term care services in the next five years? Would you say you or a family are...

	<u>%</u>
Extremely likely	9
Very likely	16
Somewhat likely	25
Not very likely	30
Not at all likely	16
NOT SURE/DON'T KNOW (VOLUNTEERED)	5
REFUSED (VOLUNTEERED)	<.5

8) Tennessee spends more than 95% of its long-term care funds on nursing homes rather than on long-term care services that allow people to stay in their homes and communities. In fact, Tennessee is last among the 50 states in offering choices other than nursing home care.

How strongly do you support or oppose increasing funds for services that help people stay in their own homes and communities longer? Do you....

	<u>%</u>
Strongly support	58
Somewhat support	20
Support (Unspecified)	1
Neither support nor oppose	9
Somewhat oppose	4
Strongly oppose	4
NOT SURE/DON'T KNOW (VOLUNTEERED)	3
REFUSED (VOLUNTEERED)	1

9) How strongly do you support or oppose AARP Tennessee advocating for allowing funds now used only for nursing home care to also be used for long-term care services that help people stay in their own homes or communities? Do you....

	<u>%</u>
Strongly support	53
Somewhat support	24
Support (Unspecified)	1
Neither support nor oppose	11
Somewhat oppose	2
Strongly oppose	4
Oppose (Unspecified)	<.5
NOT SURE/DON'T KNOW (VOLUNTEERED)	5
REFUSED (VOLUNTEERED)	<.5

10) Are you more or less likely to vote for a candidate for Governor who supports allowing funds now used only for nursing home care to also be used for long-term care services that help people stay in their own homes or communities? Would you say you would be....

	<u>%</u>
More likely	66
Would not make a difference	24
Less likely	5
NOT SURE/DON'T KNOW (VOLUNTEERED)	4
REFUSED (VOLUNTEERED)	1

11) Are you more or less likely to vote for a candidate for State Legislature who supports allowing funds now used only for nursing home care to also be used for long-term care services that help people stay in their own homes or communities? Would you say you would be....

	<u>%</u>
More likely	68
Would not make a difference	22
Less likely	6
NOT SURE/DON'T KNOW (VOLUNTEERED)	3
REFUSED (VOLUNTEERED)	1

Demographics

Now the following questions are for classification purposes only and will be kept entirely confidential.

D0) RECORD GENDER: DO NOT ASK

	<u>%</u>
Male	47
Female	53
REFUSED (VOLUNTEERED)	0

D1) What is your age as of your last birthday? _____ (in years)

	<u>%</u>
35-49	42
50-64	34
65+	21
REFUSED (VOLUNTEERED)	4

D2) Thinking about your state elections for Tennessee Governor and State Legislators in the last ten years, how often would you say you vote? Would you say you vote always, most of the time, about half of the time, seldom, or never?

	<u>%</u>
Always	65
Most of the time	22
About half of the time	6
Seldom	2
Never	3
NOT SURE/DON'T KNOW (VOLUNTEERED)	<.5
REFUSED (VOLUNTEERED)	1

D3) What is your current marital status?

	<u>%</u>
Married	72
Not married, living with partner	2
Separated	2
Divorced	11
Widowed	8
Never married	5
NOT SURE/DON'T KNOW (VOLUNTEERED)	<.5
REFUSED (VOLUNTEERED)	2

D3b) Are you or your spouse or partner a member of A-A-R-P, formerly known as the Association of Retired Persons?

	<u>%</u>
Yes	30
No	69
NOT SURE/DON'T KNOW (VOLUNTEERED)	1
REFUSED (VOLUNTEERED)	1

D4) What is the highest level of education that you completed?

	<u>%</u>
Less than high school	8
High school graduate (or equivalent)	24
Some college or technical training beyond high school	25
College graduate	23
Post-graduate or professional degree	17
NOT SURE/DON'T KNOW (VOLUNTEERED)	<.5
REFUSED (VOLUNTEERED)	3

D5) Which of the following best describes your current employment status?

	<u>%</u>
Employed or self-employed <u>full-time</u>	50
Employed or self-employed <u>part-time</u>	9
Retired and not working	25
Not in the labor force for other reasons	11
Unemployed and looking for work	4
NOT SURE/DON'T KNOW (VOLUNTEERED)	0
REFUSED (VOLUNTEERED)	2

D6) What is your race?

	<u>%</u>
White or Caucasian	86
Black or African American	7
Asian	1
American Indian or Alaskan Native	1
Native Hawaiian or Pacific Islander	<.5
Other	1
NOT SURE/DON'T KNOW (VOLUNTEERED)	<.5
REFUSED (VOLUNTEERED)	5

D7) What is your county of residence? _____

D8) What was your annual household income before taxes in 2004?

	<u>%</u>
Less than \$10,000	5
More than \$10,000 but less than \$20,000	7
More than \$20,000 but less than \$30,000	9
More than \$30,000 but less than \$40,000	10
More than \$40,000 but less than \$50,000	9
More than \$50,000 but less than \$75,000	15
\$75,000 or more	22
NOT SURE/DON'T KNOW (VOLUNTEERED)	3
REFUSED (VOLUNTEERED)	19

D9) What is your 5-digit zipcode?

D10) And, finally may I verify that I reached you at: _____

Thank you and have a great day/night!

AARP
Knowledge Management
For more information contact Joanne Binette (202) 434-6303