



**Improving Health Care in
Iowa: A Survey of Self-
Identified Registered Voters
Age 18+**



March 2008



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**Report Prepared by Joanne Binette and
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Iowa Self-Reported Registered Voters Age 18+ Are Strong Supporters of Health Care Reform

In 2007, the Iowa General Assembly created the Legislative Commission on Affordable Health Care Plans for Small Businesses and Families. The commission was charged with making recommendations for legislative reforms that will make health insurance coverage more affordable for small businesses and families. In January 2008, the Commission submitted its final report with recommendations and specific actions steps. Most of Iowa's three million residents are insured; Iowa has the third lowest uninsured rate in the United States. Yet, over 81 percent of uninsured adults are employed and six percent of children are uninsured.¹

As the legislature grapples with how to achieve affordable and accessible health care coverage, AARP's Iowa State Office commissioned a survey to understand Iowans' perception about their health, examine how they prioritize health care, and consider specific ways to improve and expand access to health care coverage. This telephone survey of 800 Iowa residents age 18+, who self-identified as registered voters, was conducted between March 6 and 9, 2008. The survey finds that:

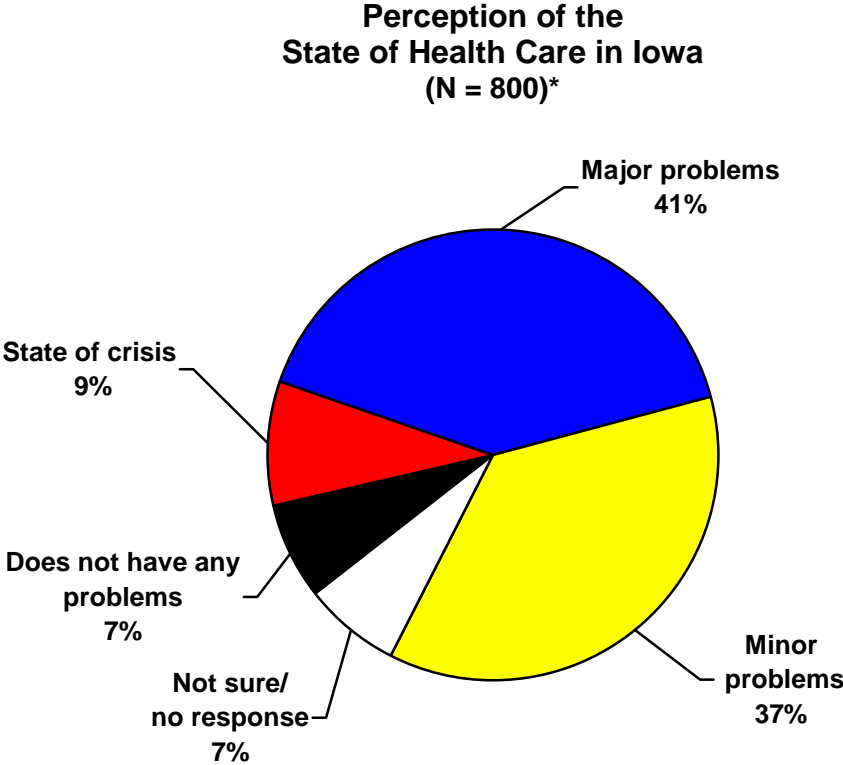
- ✚ Fifty percent of Iowa registered voters age 18+ in this survey believe that health care in Iowa is in a state of crisis or has major problems.
- ✚ Three-quarters say their out-of-pocket medical expenses, including insurance premiums, prescription drug costs, and co-pays have increased over the past five years.
- ✚ More than 90 percent agree that Iowa residents should have access to affordable, quality health care.
- ✚ Almost nine in ten believe it is important that the Iowa State Legislature work to improve and expand access to affordable, quality health care coverage this year for state residents.
- ✚ Iowa registered voters age 18+ polled support specific ways to improve and expand access to health care coverage:
 - Offering programs on diet, exercise, and medication management, and incentives such as easier access to medical care to help people with on-going medical conditions effectively manage their conditions (85%);
 - Primary care doctors having electronic access to patient medical records (72%); and
 - Requiring parents to provide affordable, quality health care coverage for their dependent children (67%).

¹ University of Iowa, Public Policy Center. Health Policy Brief: Health insurance and the uninsured in Iowa. October 2007.

Iowa lawmakers should consider the findings in this study, as more than half (55%) of Iowa registered voters age 18+ surveyed are more likely to vote for a candidate who supports a plan that would provide affordable, quality health care for state residents. Government officials need to examine the feasibility of ways to improve and expand access to health care coverage as three-quarters (73%) of Iowa registered voters surveyed are concerned that they and their families will have access to quality, affordable health care services when they are needed in the future.

Detailed Findings

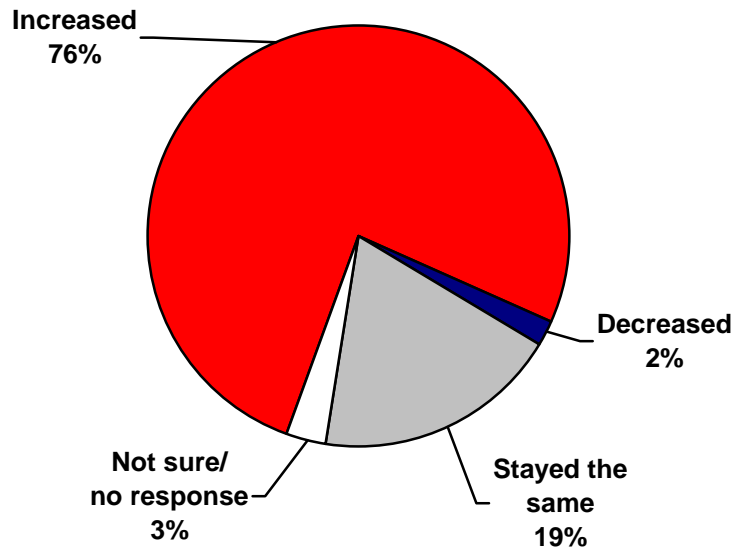
Half of Iowa registered voters age 18+ in this survey believe that health care in Iowa is in a state of crisis or has major problems.



*Percentages may not sum to 100 due to rounding.

Three-quarters of Iowa registered voters age 18+ surveyed say that their out-of-pocket medical expenses have increased in the past five years. These costs include insurance premiums, prescription drug costs, and co-pays.

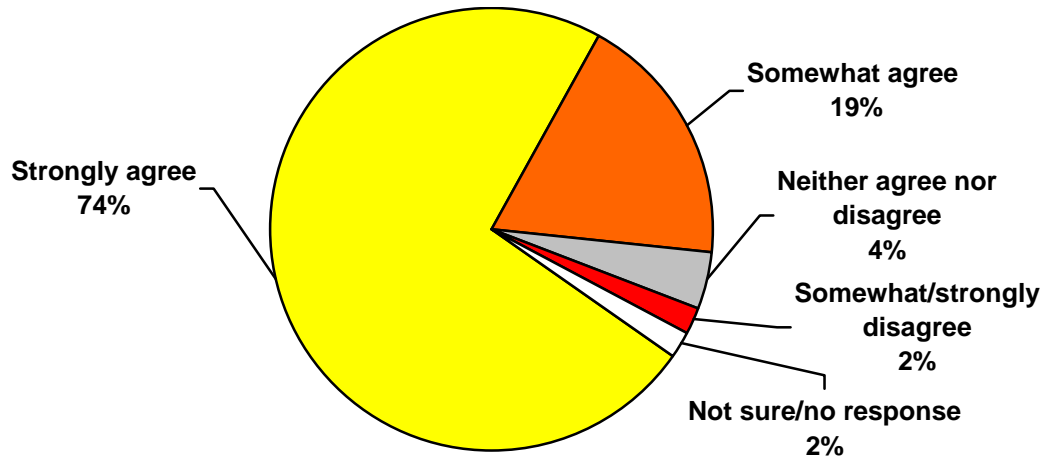
Increase or Decrease in Out-of-Pocket Medical Expenses Over the Past 5 Years
(N = 800)



✚ About half of Iowa registered voters age 18+ polled are extremely (20%) or very concerned (27%) about having access to quality, affordable health care services for themselves and their family members in the future. About a quarter is somewhat concerned (25%), and another quarter is not at all (15%) or not very concerned (11%) about this issue.

Three-quarters of Iowa registered voters age 18+ surveyed strongly agree that Iowa residents should have access to affordable, quality health care and another one in five somewhat agree with this idea.

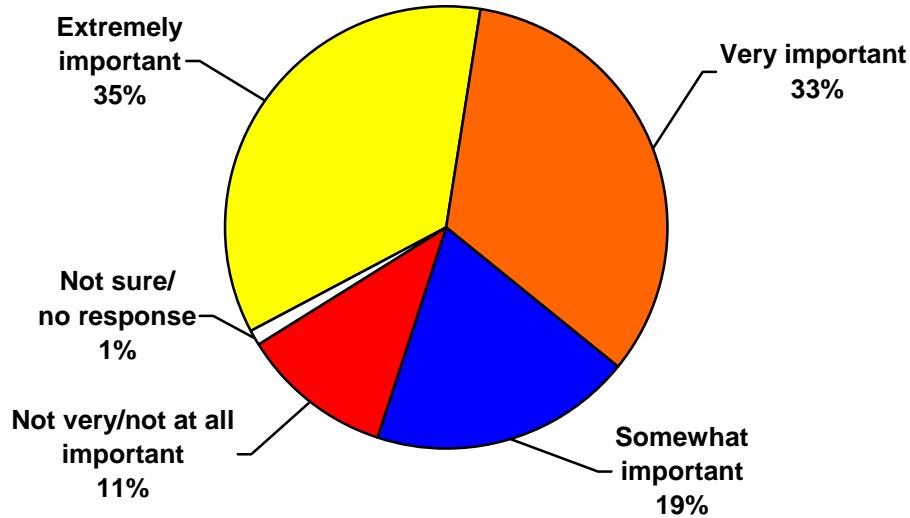
Agreement That Iowa Residents Should Have Access to Affordable, Quality Health Care
(N = 800)*



*Percentages may not sum to 100 due to rounding.

Nearly nine in ten Iowa registered voters age 18+ surveyed believe that it is extremely, very, or somewhat important for the State Legislature to work on improving and expanding access to affordable, quality health care coverage in 2008 for all Iowa state residents. Only about one in ten say this issue is not very or not at all important.

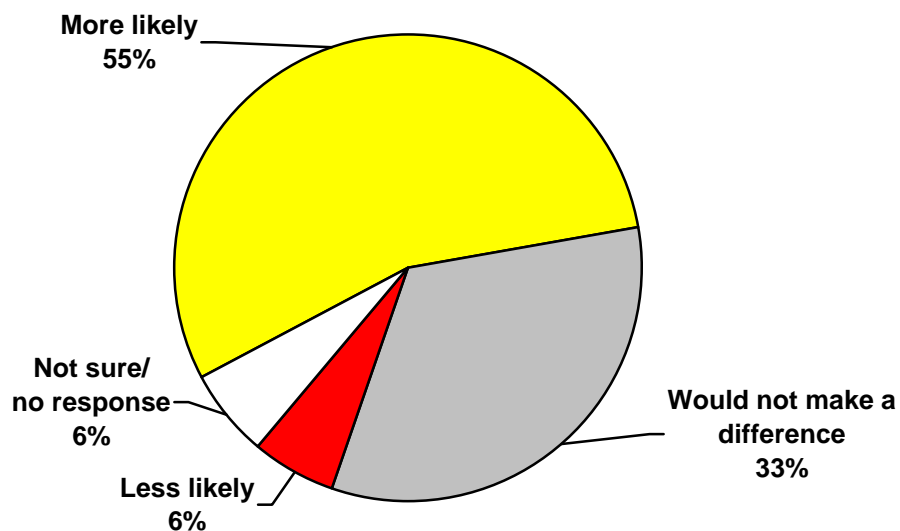
Importance of Iowa State Legislature Improving and Expanding Access to Health Care Coverage in 2008
(N = 800)*



*Percentages may not sum to 100 due to rounding.

More than half of Iowa registered voters age 18+ polled say they would vote for a candidate for state office who supports a plan that would provide affordable, quality health care for Iowa state residents. A third says it would make no difference in their voting behavior and only six percent say they would be less likely to vote for such a candidate.

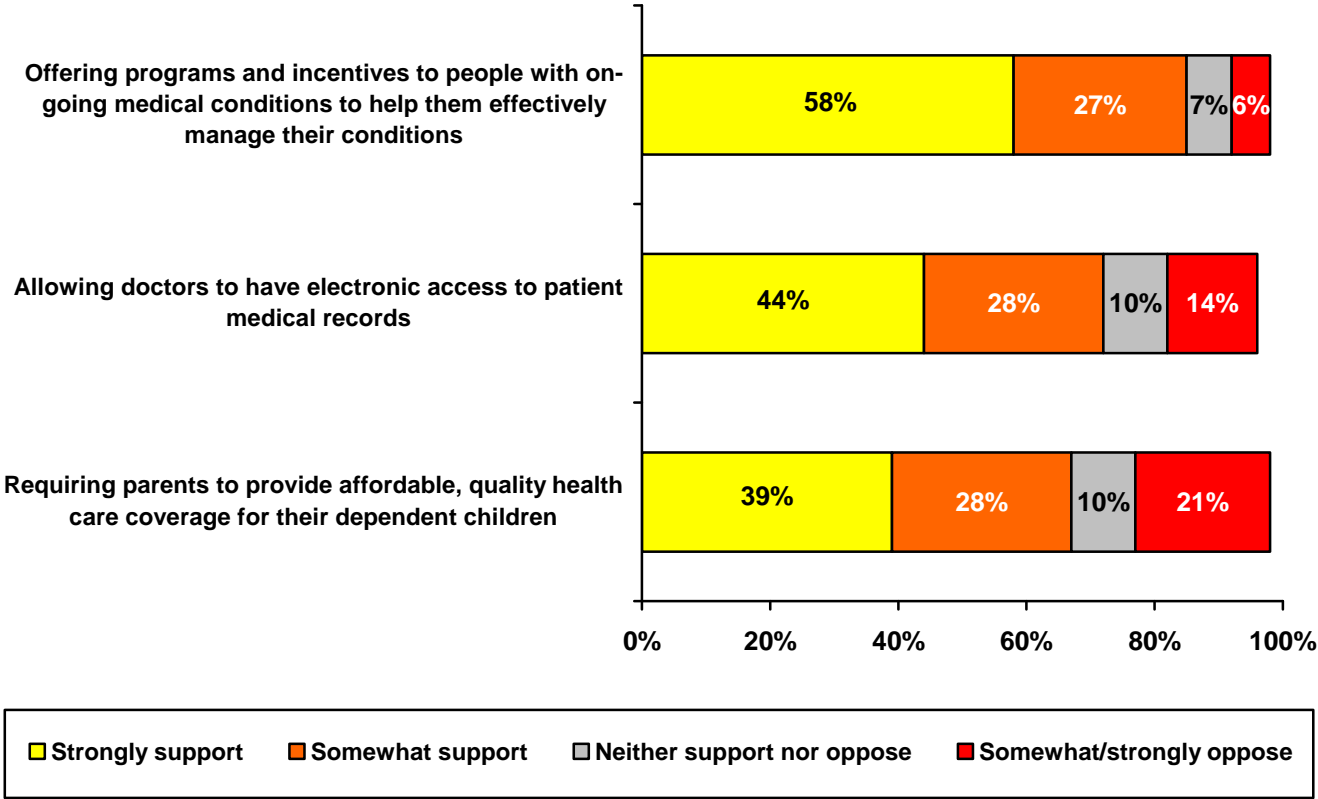
Likelihood of Voting for a Candidate for State Office Who Supports a Plan to Provide Quality, Affordable Health Care for Iowa Residents
(N = 800)



Iowa registered voters age 18+ in this survey were asked about their level of support for specific ways to improve and expand health care coverage to Iowa residents. One proposal is to offer people with on-going medical conditions programs on diet, exercise, and medication management, and incentives such as easier access to medical care to help these people effectively manage their conditions. A second proposal is to allow doctors to have electronic access to patient medical records as a way to reduce medical errors and improve health care delivery. A third proposal is to require parents to provide affordable, quality health care coverage for their dependent children as a way to reduce the number of uninsured children and ensure that these children receive routine preventive medical care.

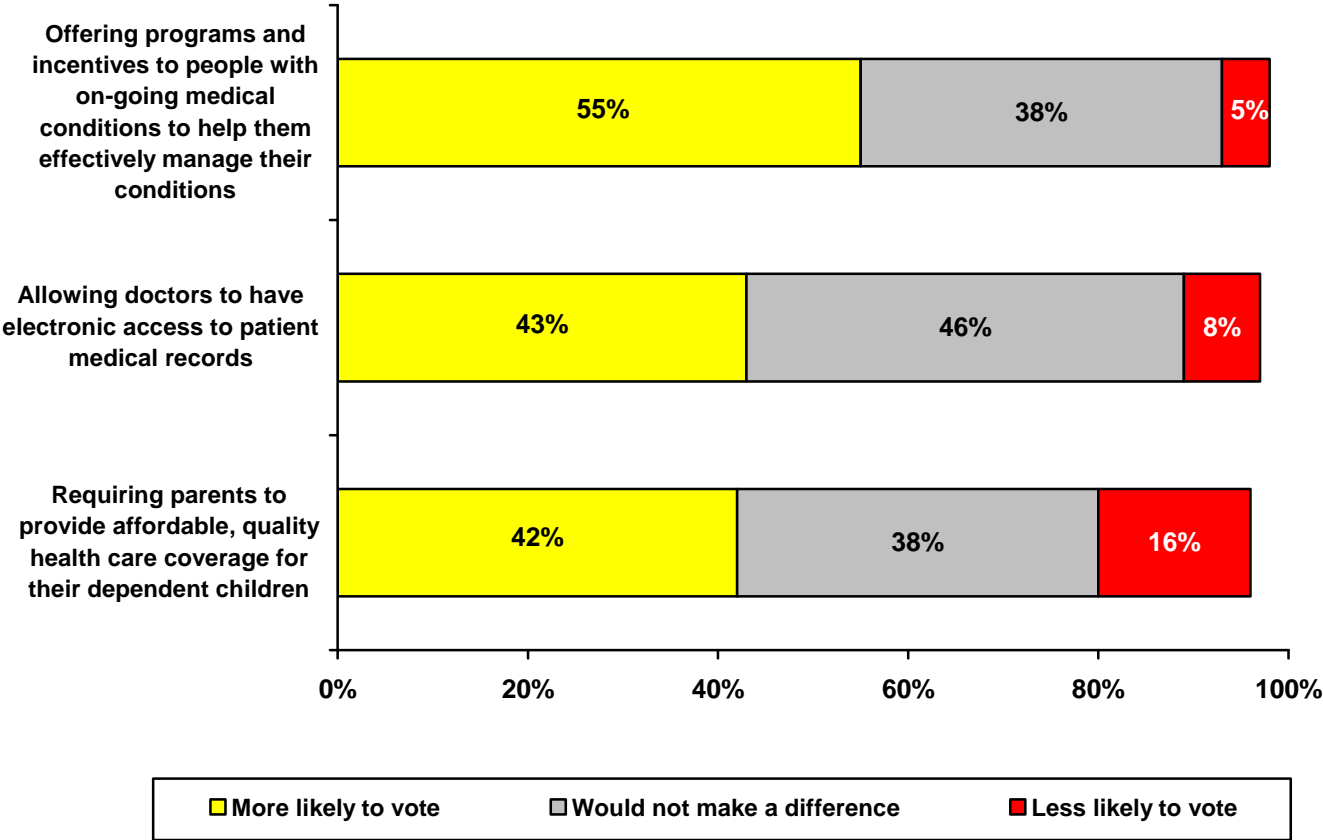
A large majority of Iowa registered voters age 18+ polled support all three of these proposals. More than four in five support offering programs and incentives to individuals with on-going medical conditions and of these respondents six in ten strongly support this proposal. About seven in ten support allowing doctors to have electronic access to patient medical records and requiring parents to provide affordable, quality health care coverage for their children.

**Support for Ways to Improve and Expand Access to Health Care Coverage
(N = 800)**



Candidate support for these health care proposals would likely influence the voting behavior of Iowa registered voters age 18+. More than half of those surveyed say they would be more likely to vote for a candidate who supports offering programs and incentives to individuals with on-going medical conditions. About four in ten say they would be more likely to vote for a candidate who supports allowing doctors to have electronic access to patient medical records. Another four in ten support requiring parents to provide affordable, quality health care coverage for their children. Notably, about four in ten Iowa registered voters age 18+ surveyed say candidate support for any of these proposals would not make a difference in how they vote.

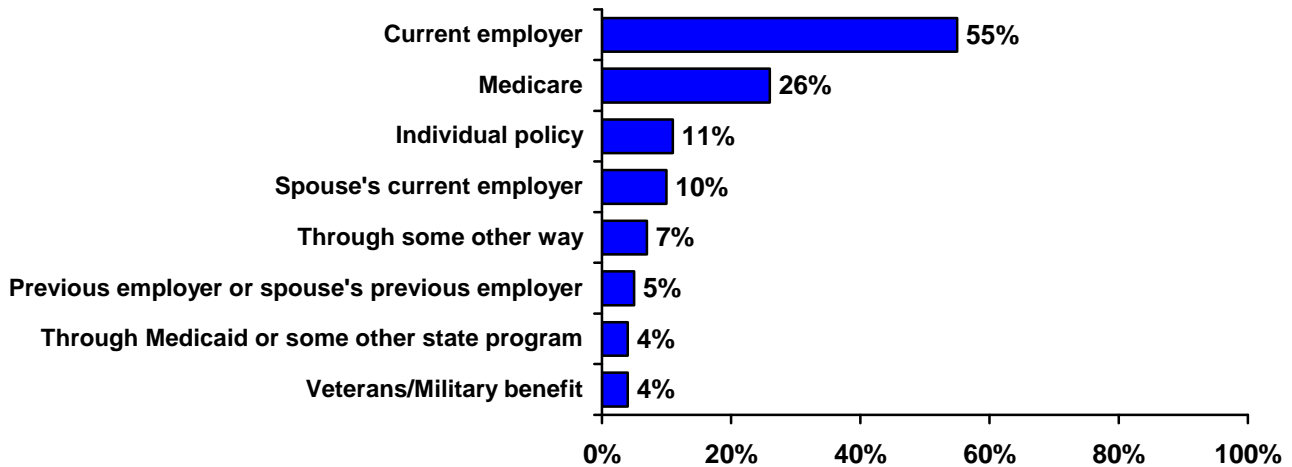
**Likelihood of Voting for a Candidate for
State Office Who Supports the Proposed Plans to Improve and Expand Access to
Affordable, Quality Health Care for Iowa Residents
(N = 800)**



Health Care and Voting Profile of Iowa Self-Identified Registered Voters Age 18+

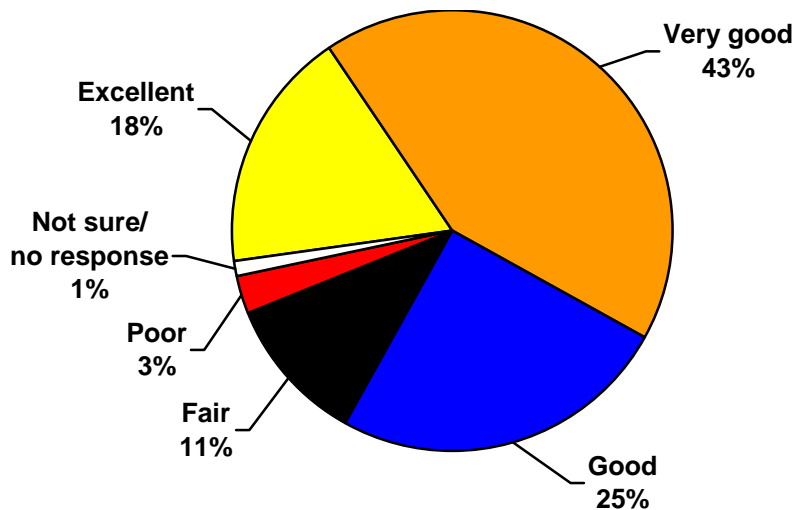
It is important to note that ten percent of Iowa registered voters age 18+ polled do not have any kind of health care coverage, including health insurance or government plans such as Medicare or Medicaid. Of the 91 percent who have health care coverage, most maintain such coverage through their own employer or Medicare. Notably, one in ten has health coverage through an individually purchased policy.

Health Care Coverage for Iowa Registered Voters Age 18+
(n = 724 respondents with health care coverage)



More than eight in ten (84%) Iowa registered voters age 18+ polled report that they are in excellent, very good, or good health.

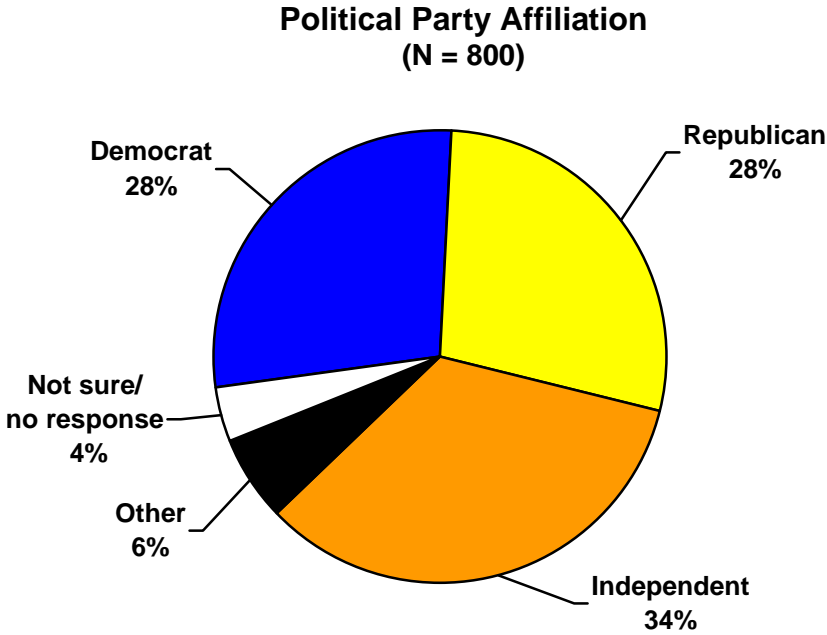
General Health Today
(N = 800)*



*Percentages may not sum to 100 due to rounding.

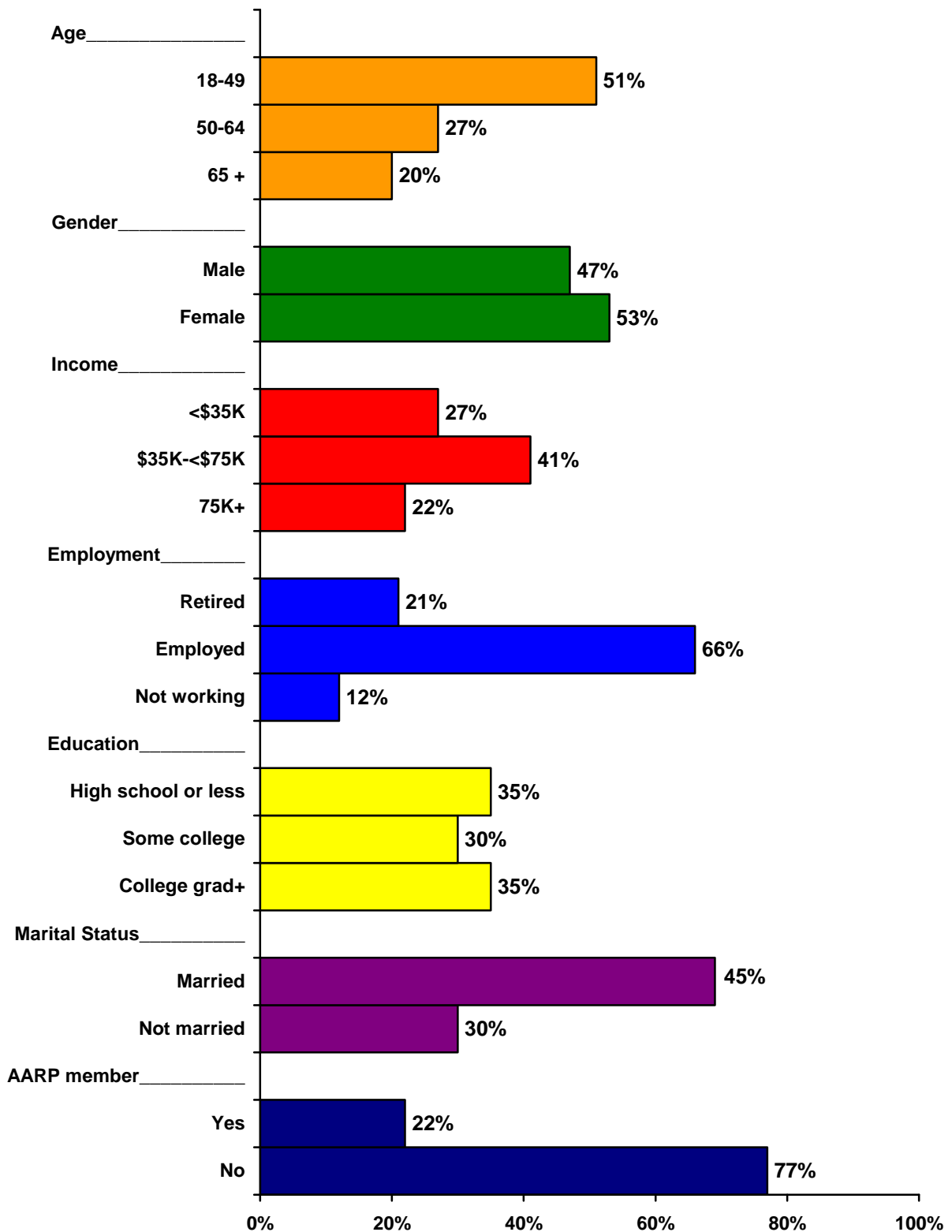
- ✚ One-third of Iowa registered voters age 18+ surveyed say they have a chronic medical condition, such as diabetes, high blood pressure, or osteoporosis.

About a third of Iowa registered voters age 18+ polled say they are Independents, and about three in ten say they are Democrats or Republicans.



- ✚ More than half (52%) of Iowa registered voters age 18+ polled say they always vote in state elections for Governor and Legislators. Three in ten (29%) vote most of the time, while nine percent vote half of the time. Another nine percent say they seldom or never vote.
- ✚ Four in ten (40%) consider their political views conservative, about three in ten (31%) say their views are moderate, and approximately one in ten (11%) are liberal.

Demographics of Iowa Self-Identified Registered Voters Age 18+ (N = 800)



* Percentage may not sum to 100 due to rounding effects, as well as the accounting of *Not Sure* and *Missing/No Answer* responses.

Methodology

AARP commissioned Woelfel Research, Inc. (WRI) to conduct a telephone survey of Iowa residents age 18+ who identified themselves as registered voters. The survey was conducted between March 6 and 9, 2008, and a total of 800 interviews were completed.² A sample of this size has a sampling error of plus or minus 3.5 percent.³

The sample of 800 registered, likely voters age 18+ was drawn at random from the Iowa adult population in telephone households. The telephone sample was provided by STS, Inc. according to WRI specifications. Sample was drawn using standard list-assisted random digit dialing or Weighted (Type B) (RDD) methodology. *Active blocks* of telephone numbers (area code + exchange + two-digit block number) were selected with probabilities in proportion to their share of listed telephone households; after selection, two more digits were added randomly to complete the number. This method guarantees coverage of every assigned phone number regardless of whether that number is directory listed, purposely unlisted, or too new to be listed. Sampled phone numbers were compared against business directories and matching numbers purged. Respondents were screened to insure they were registered voters.

Survey responses were weighted to reflect the actual distribution of age and gender for the population of registered voters age 18 and older in Iowa as found in the 2004 Current Population Survey Voter Supplement. Weighted responses to all survey questions are in the attached annotated questionnaire. Throughout the report, statistics representing responses are reported in percentages. Percentages may not add up to 100 due to rounding effects.

² The response rate is 36 percent and the cooperation rate is 89 percent. The response rate is Response Rate 3 and the cooperation rate is Cooperation Rate 3 (AAPOR, 2007).

³ This means that in 95 out of 100 samples of this size, the results obtained in the sample would be within ± 3.5 percentage points of the results obtained had everyone who identified themselves as registered voters in the 18+ population in Iowa been interviewed.

Annotated Questionnaire

2008 Iowa Health Care Reform Tactical Survey

(Survey Sample: 18+ Registered Voters)

(N=800, sampling error = ±3.5%)

INTRODUCTION/SCREENER

Hello, this is _____ calling from Woelfel Research, Inc., a national opinion research firm. We are not telemarketers and are not trying to sell you anything. We would like to find out your opinions on some important issues concerning health care in Iowa. Your views are important and we would greatly appreciate your participation. All your responses will be kept entirely confidential.

S1. Are you between the ages of 18 and 64 or are you 65 years of age or older?

1. 18-64
2. 65 or Older
3. [DO NOT READ] Under 18 [ASK TO SPEAK TO SOMEONE 18 OR OLDER]
4. [DO NOT .READ] Refused [TERMINATE]

S2. Are you registered to vote in Iowa?

1. Yes
2. No [ASK TO SPEAK TO SOMEONE IN HOUSEHOLD WHO IS REGISTERED, IF NONE, TERM]

Main Questionnaire

Q1. Which of these statements do you think best describes the state of health care in Iowa today? Would you say...[READ EACH ANSWER CATEGORY]?

- 9% It is in a state of crisis
- 41% It has major problems
- 37% It has minor problems
- 7% It does not have any problems
- 6% Not sure [DO NOT READ]
- 1% Refused [DO NOT READ]

Q2. Do you have any kind of health care coverage, including health insurance or government plans such as Medicare, Medicaid, or military benefits?

- 91% Yes
- 10% No → [SKIP TO Q4]
- <0.5% Not sure [DO NOT READ] → [SKIP TO Q4]
- 0% Refused [DO NOT READ] → [SKIP TO Q4]

Q3. [ASK ONLY IF Q2=YES] [INTERVIEWERS: IF RESPONDENT GIVES NAME OF INSURER, SUCH AS A SPECIFIC COMPANY, ASK WHETHER 1) THEY PAY FOR THE POLICY ON THEIR OWN, 2) IT IS PAID FOR BY AN EMPLOYER OR PREVIOUS EMPLOYER, OR 3) IF IT IS A GOVERNMENT PROGRAM SUCH AS MEDICARE.]

[INTERVIEWERS: IF RESPONDENT DOES NOT KNOW ANYTHING BUT THE NAME OF THE COMPANY PROVIDING THE INSURANCE, PROCEED THROUGH THE QUESTIONS ANYWAY. RECORD COMPANY NAME IN “OTHER” WHICH IS THE LAST ITEM IN LIST.]

[IF NECESSARY: EXPLAIN TO RESPONDENT THAT YOU ARE REQUIRED TO GO THROUGH THE LIST BECAUSE WE HAVE FOUND THAT SOMETIMES PEOPLE FORGET THEY HAVE AN ADDITIONAL SOURCE OF COVERAGE AND WE WANT TO BE SURE OUR DATA IS AS ACCURATE AS POSSIBLE.]

Do you have...

[INTERVIEWERS: IF RESPONDENT INSISTS THEY ONLY KNOW THE NAME OF THEIR HEALTH CARE PLAN AND DON’T KNOW WHO PROVIDES IT OR IF IT IS A GOVERNMENT PLAN, SELECT THE “NAME ONLY” RESPONSE FOR WHATEVER ITEM YOU ARE ON. THIS WILL SKIP YOU TO ITEM ‘g’ WHICH IS ‘OTHER’ WHERE YOU CAN RECORD THE NAME. PLEASE USE THIS ONLY IF THE RESPONDENT IS ADAMANT THAT ALL THEY KNOW ABOUT THEIR PLAN IS THE NAME.]

[PROGRAMMERS: PROVIDE THE ‘NAME ONLY’ RESPONSE FOR ALL ITEMS AND HAVE THIS RESPONSE AUTOMATICALLY SKIP OUT OF SERIES TO ITEM ‘g’.]

	n = 724, Respondents with health care coverage	Yes	No	Name Only	DK/NOT SURE
a.	A health care plan sponsored by a current employer?	55%	44%	1%	<0.5%
	Do you have any other type of coverage? [IF NO, SKIP OUT OF SERIES TO NEXT QUESTION, OTHERWISE CONTINUE TO NEXT ITEM] (n = 401)	7%	93%	0%	1%
b.	A health care plan sponsored by your spouse’s current employer?	10%	90%	<.0.5%	0%
	Do you have any other type of coverage? [IF NO, SKIP OUT OF SERIES TO NEXT QUESTION, OTHERWISE CONTINUE TO NEXT ITEM] (n = 72)	21%	79%	0%	0%
c.	A health care plan sponsored by a previous employer (or spouse’s previous employer), such as a retirement benefit or COBRA?	5%	95%	<0.5%	<0.5%
d1.	Medicare, the program that provides health insurance primarily to people age 65 and older?	26%	74%	0%	1%
d2.	[ASK ONLY IF d1 = ‘YES’] Do you also have a Medicare supplement plan, such as one that pays the co-payments and deductibles of Medicare? (n = 189)	60%	39%	0%	1%
d3.	[ASK ONLY IF d1 = ‘YES’] Do you also have a Medicare Part D plan that covers prescription drugs? (n = 189)	56%	41%	<0.5%	3%
d4.	[ONLY ASKED of 65+] Do you have any other type of coverage? (n= 189) ...	28%	72%	0%	<0.5%
e.	Veterans Administration or military benefits?	4%	96%	0%	<0.5%
f.	Medicaid, the program that provides health insurance and long-term care to certain low-income individuals?	4%	95%	<0.5%	0.5%
g.	An individually purchased health care policy on your own?	11%	89%	<0.5%	<0.5%
h.	Any other insurance coverage or policy? [RECORD] [SKIP OUT OF SERIES TO NEXT QUESTION]	7%	94%	0%	0%
i.	No insurance coverage at all [VOLUNTEERED]	<0.5%	100%	0%	0%

4. Thinking about what you currently pay in out-of-pocket medical expenses, including insurance premiums, prescription drug costs, and co-pays, would you say this amount has... [READ EACH ANSWER CATEGORY]?

- 76% Increased over the past five years
- 2% Decreased over the past five years
- 19% Stayed about the same
- 3% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

5. How concerned are you that you and your family will have access to quality, affordable health care services when you need them in the future? Are you... [READ EACH ANSWER CATEGORY]?

- 20% Extremely concerned
- 27% Very concerned
- 25% Somewhat concerned
- 15% Not very concerned
- 11% Not at all concerned
- 1% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

6. How strongly do you agree or disagree that Iowa residents should have access to affordable, quality health care? Would you say you... [READ EACH ANSWER CATEGORY]?

- 74% Strongly agree
- 19% Somewhat agree
- 4% Neither agree nor disagree
- 1% Somewhat disagree
- 1% Strongly disagree
- 1% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

7. The Iowa State Legislature is considering several ways to improve and expand access to affordable, quality health care coverage for state residents. How important is it to you that the Iowa State Legislature work to improve and expand access to affordable, quality health care coverage this year for state residents? Is it... [READ EACH ANSWER CATEGORY]?

- 35% Extremely important
- 33% Very important
- 19% Somewhat important
- 5% Not very important
- 6% Not at all important
- 1% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

8. If a candidate for state office supports a plan that would provide affordable, quality health care for Iowa residents, would that make you more likely to vote for that candidate, less likely to vote for that candidate, or would it not make a difference?

- 55% More likely
- 6% Less likely
- 33% Would not make a difference
- 6% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

Now, I would like to ask you about some specific ways to improve and expand access to health care coverage.

9. Studies have shown that allowing doctors to share patient medical records electronically can greatly reduce medical errors and improve health care. How strongly do you support or oppose primary care doctors having electronic access to patient medical records? Do you...? [READ EACH ANSWER CATEGORY]

- 44% Strongly support
- 28% Somewhat support
- 10% Neither support nor oppose
- 6% Somewhat oppose
- 8% Strongly oppose
- 3% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

10. If a candidate for state office supports a plan that would allow doctors to have electronic access to patient medical records as a way to reduce medical errors and improve health care, would that make you more likely to vote for that candidate, less likely to vote for that candidate, or would it not make a difference?

- 43% More likely
- 8% Less likely
- 46% Would not make a difference
- 3% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

11. People with on-going medical conditions, such as diabetes, can effectively manage their conditions by doing things like going to the doctor regularly, taking medications as prescribed, and following a plan for diet and exercise. How strongly do you support or oppose offering programs on diet, exercise, and medication management, and incentives such as easier access to medical care to help people with on-going medical conditions effectively manage their conditions? Do you...?[READ EACH ANSWER CATEGORY]

- 58% Strongly support
- 27% Somewhat support
- 7% Neither support nor oppose
- 3% Somewhat oppose
- 3% Strongly oppose
- 2% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

12. If a candidate for state office supports a plan that would offer programs and incentives to help people with on-going medical conditions effectively manage their conditions, would that make you more likely to vote for that candidate, less likely to vote for that candidate, or would it not make a difference?

- 55% More likely
- 5% Less likely
- 38% Would not make a difference
- 3% Not sure [DO NOT READ]
- 1% Refused [DO NOT READ]

13. There are currently about 44,000 Iowa children who are without any health care coverage. Uninsured children are far less likely to receive routine preventive medical and dental care such as annual check-ups. The Iowa State Legislature is considering options to make sure all children in Iowa have health care coverage. One option is to require parents to provide health care coverage for their dependent children. This means that if parents do not have coverage for their children through an employer or some other source they would be required to buy a health insurance policy on their own. Those who could not afford to buy a policy would receive government subsidies to help buy them health care coverage.

How strongly do you support or oppose requiring parents to provide affordable, quality health care coverage for their dependent children? Do you.... [READ EACH ANSWER CATEGORY]?

- 39% Strongly support
- 28% Somewhat support
- 10% Neither support nor oppose
- 7% Somewhat oppose
- 14% Strongly oppose
- 2% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

14. If a candidate for state office supports a plan that would require parents to provide affordable, quality health care coverage for their dependent children, would that make you more likely to vote for that candidate, less likely to vote for that candidate, or would it not make a difference?

- 42% More likely
- 16% Less likely
- 38% Would not make a difference
- 3% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

Demographics

The following questions are for classification purposes only and will be kept entirely confidential.

D1. RECORD RESPONDENT'S GENDER: To ensure it is recorded accurately, could you please state your gender?

47% Male
53% Female

D2. Would you say that in general your health today is...?

18% Excellent
43% Very good
25% Good
11% Fair
3% Poor
<0.5% Not sure [DO NOT READ]
<0.5% Refused [DO NOT READ]

D3. Do you currently have any chronic medical conditions, such as diabetes, high blood pressure, or osteoporosis?

33% Yes
66% No
<0.5% Not sure [DO NOT READ]
<0.5% Refused [DO NOT READ]

D4. What is your age as of your last birthday? [IN YEARS] _____

51% 18-49
27% 50-64
20% 65+
0% Not sure [DO NOT READ]
2% Refused [DO NOT READ]

D5. What is your current marital status? Are you...[READ OPTIONS]

69% Married
3% Not married, living with your partner or significant other
1% Separated
8% Divorced
9% Widowed
9% Or are you currently single and never Married
0% Not sure [DO NOT READ]
1% Refused [DO NOT READ]

D6. [IF D5 = 1 ASK: “Are you or your spouse currently a member of A-A-R-P?” IF D5 = 2 ASK: “Are you or your partner currently a member of AARP?” OTHERWISE ASK “Are you currently a member of AARP?”]

- 22% Yes
- 77% No
- 1% Not sure [DO NOT READ]
- <0.5% Refused [DO NOT READ]

D7. What is the highest level of education that you completed? [READ OPTIONS]

- 5% 0 to 12th grade, but with no diploma
- 30% High school graduate or equivalent
- 15% Post high school education, but with no degree
- 15% 2 year degree
- 18% 4 year degree
- 4% Post graduate study, but with no degree
- 12% Graduate or professional degree
- <0.5% Not sure [DO NOT READ]
- 1% Refused [DO NOT READ]

D8. Which of the following best describes your current employment status? [READ OPTIONS]

- 10% Self-employed full-time
- 4% Self-employed part-time
- 41% Employed full-time
- 11% Employed part-time
- 21% Retired and not working at all
- 2% Unemployed and looking for work
- 10% Or are you not in the labor force for other reasons
- <0.5% Not sure [DO NOT READ]
- 1% Refused [DO NOT READ]

D9. Are you of Hispanic, Spanish, or Latino origin or descent?

- 3% Yes
- 96% No
- 0% Not sure [DO NOT READ]
- 1% Refused [DO NOT READ]

D10. What is your race?

- 94% White or Caucasian
- 1% Black or African American
- <0.5% Native American or Alaskan Native
- <0.5% Asian
- <0.5% Native Hawaiian or other Pacific Islander
- 2% Or are you some other race? [Please Specify: _____]
- 2% Not sure [DO NOT READ]
- 0% Refused [DO NOT READ]

D11. Thinking about your state elections for Iowa Governor and Legislators in the last ten years, which of the following best describes your voting behavior? Would you say you vote always, most of the time, about half of the time, seldom, or would you say you never vote?

- 52% Always
- 29% Most of the time
- 9% About half of the time
- 6% Seldom
- 3% Never
- 0% Not sure [DO NOT READ]
- 0% Refused [DO NOT READ]

D12. Do you consider yourself to be a Democrat, a Republican, an Independent, or something else?

- 28% Democrat
- 28% Republican
- 34% Independent
- 6% Other
- 2% Not sure [DO NOT READ]
- 2% Refused [DO NOT READ]

D13. How would you characterize your political views?

- 40% Conservative
- 31% Moderate
- 11% Liberal
- 13% None of the above
- 3% Not sure [DO NOT READ]
- 1% Refused [DO NOT READ]

D14. What is your 5-digit zip code? ____ ____ ____ ____ ____

D15. In general, how often do you go online to access the Internet or World Wide Web or to send and receive email? Would you say several times a day, about once a day, 3-5 days a week, 1-2 days a week, once every few weeks, less often than every few weeks, or do you never go online to use the Internet or check email?

- 38% Several times a day
- 19% About once a day
- 7% 3-5 days a week
- 5% 1-2 days a week
- 2% Once every few weeks
- 3% Once a month or less
- 24% Or do you never go online to use the Internet or World Wide Web?
- <0.5% Not sure [DO NOT READ]
- 1% Refused [DO NOT READ]

D16. We realize income is a private matter and so rather than ask you anything specific about your income, I'd like to ask you to please stop me when I get to the category that your includes your household's income before taxes in 2007. Was it....[READ OPTIONS]

- 6% Less than \$10,000
- 8% \$10,000 to less than \$20,000
- 13% \$20,000 to less than \$35,000
- 16% \$35,000 to less than \$50,000
- 11% \$50,000 to less than \$60,000
- 14% \$60,000 to less than \$75,000
- 13% \$75,000 to less than \$100,000
- 9% \$100,000 or more
- 2% Not sure [DO NOT READ]
- 8% Refused [DO NOT READ]

**That was our last question for tonight.
Thank you very much for taking the time to help us out.
Have a great day/night!**



AARP

Knowledge Management

**For more information, please contact Joanne Binette at:
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